



Sales & Operations Planning/Integrated Business Planning

Nexview Consulting helps clients leverage S&OP/IBP to achieve alignment across their businesses and produce sustainable results. We are experienced industry and consulting leaders with expertise in improving performance and implementing change. Our methods are developed and proven, but also flexible and tailored to your individual situation. We work with large organizations to implement complex change in single or across multiple business units and geographies, as well as with middle market clients whose needs may often be met with more targeted consulting support.

Leadership teams at business unit and corporate levels need an effective cross-functional forward decision making process to synchronize and manage opportunities across the business. S&OP is the vehicle for decision making, accountability definition, performance management, organizational alignment, and continuous improvement.



Supply Chain Improvement

While companies do not need perfection in the underlying planning processes to benefit from S&OP, strong processes in demand management, supply management, product portfolio management/introduction, inventory management, distribution, procurement, and financial planning/budgeting make it more effective. Nexview works with clients across their organizations to improve performance throughout.



Enabling Technology

Effective utilization of enabling business systems is essential to your success in S&OP and supply chain effectiveness. Planning views throughout your product hierarchy, financial planning integration, KPI scorecards, scenario analysis, and workflow now support S&OP to make your team more competitive. Nexview can help you get more out of your current systems or help you achieve the next level by working with you to define requirements, select tools, and manage the implementation of next generation systems concurrent with business process improvement.

Training & Coaching

Sometimes clients just need to be pointed in the right direction and/or have access to a coach. Nexview offers training & coaching services, and has 1 or 2 day courses in S&OP and Demand Planning. Course versions are available for single company or conference settings and provide a mix of instruction, exercises, team building, and case material. Courses are adapted to individual needs and produce actionable outputs.

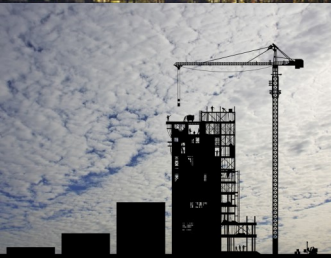


Organizational Effectiveness

Your S&OP, organization, financial reporting, and IT data structure designs should all be aligned. Gaps often become apparent during S&OP and process improvement projects. Nexview can help you design and implement the changes to best fit your business. Nexview projects bring clarity to roles & responsibilities, interfaces, and expectations.

Our Work With Clients

Nexview methods are characterized by short-term impact, client ownership, leadership development, results management, and structured change management.



Industries

While the need for S&OP, process improvement, enabling technologies, change, and alignment transcends industries, Nexview mainly works in:

- Chemicals
- Consumer Products
- Energy
- Life Sciences
- High Tech